20 YEARS OF LUXURY

# Arizona Foothills

style. substance. sophistication

### [ MEDIA KIT ]





FOOD FASHION LIFESTYLE HOMES EVENTS

## Our Manifesto

#### We believe in truffle fries and Champagne

We believe in beauty, through art, learning and giving

#### We believe people will do anything in party photos if there are props present

We believe an Instagram can go a long way

#### We believe in under promising and over delivering

We believe triple-digit temperatures are far greater than ice on our driveways

#### We believe Arizona resorts are problem-free zones

We believe in making your home your own, from the floorpans to the finishes

#### We believe in supporting small businesses and local luminaries

We believe it is always better to arrive overdressed

#### We believe there is always room for dessert

We believe all jewelry can be upgraded

#### We believe in BIG ideas

We believe in the unsung heroes of our Valley

#### We believe in full event calendars

We believe a pair of shoes can make the world stand still

We believe everything looks better on high-gloss pages











## 20 years of hyxury

Media That Deelivers began in 1997 with a direct-mail piece for the most affluent homes in the Metro Phoenix area, which blossomed into Arizona Foothills Magazine, a monthly lifestyle resource for the Valley's elite. As we embark on our twentieth year, our stylish tastemakers continue on with the same spirit with which we began, featuring the latest and greatest in local luxury lifestyle news, in Arizona and beyond.

## Where to Find Us

#### **CIRCULATION**

Total Copies Per Edition:

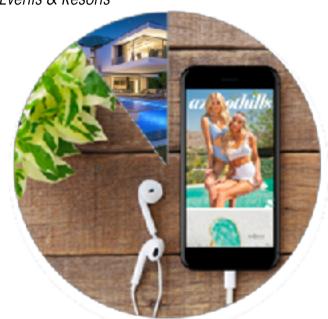
*100,000+* 

Print copies between 10,000 and 20,000 per issue. Circulation is estimated and may vary.

For demographics, visit Quantcast.com.

### 10%

AZ, Events & Resorts



90%

digital and direct mail subscribers and influencers

#### READY FOR READING IN THE VALLEY'S SWEETEST SUITES

Fairmont Scottsdale Princess

Royal Palms Resort and Spa, A Destination Hotel

Scottsdale Marriott

The Boulders Resort & Spa

The Scottsdale Resort at McCormick Ranch

W Scottsdale The Saguaro

Clarendon Hotel

El Dorado JW Marriott Desert Ridge Resort & Spa Hilton Scottsdale Resort & Villas

Hotel Indigo Scottsdale

Arizona Biltmore Resort

Hotel Valley Ho

Omni Scottsdale Resort & Spa at Montelucia

Four Seasons Resort Scottsdale at Troon North

Westin Kierland Resort

CopperWynd Resort & Spa

Scottsdale CVB

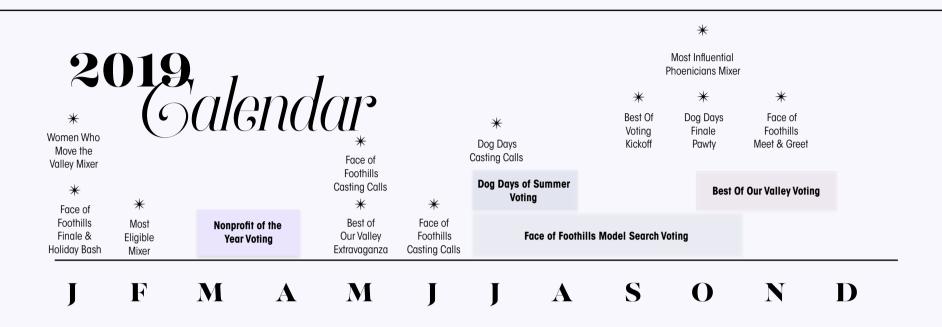
Biltmore Optima Towers

#### PLUS Valley events, including:

Barrett-Jackson Collector Car Auctions Waste Management Phoenix Open Best Of Our Valley Bash and VIP charity events

#### 20 YEARS OF LUXURY [ ARIZONA FOOTHILLS MEDIA KIT ]

## Signatuie Contests & Events



### [ Signature Events ]

**January:** Face of Foothills Finale, Women Who Move the Valley Celebration **February:** Most Eligible Phoenicians Mixer

May: Best of Our Valley Bash

April – June: Face of Foothills Casting Calls
July - August: Dog Days of Summer Casting Calls
September: Dog Days of Summer Finale Pawty
October: Most Influential Phoenicians Mixer
November: Face of Foothills Meet & Greet

**December**: AZ Foothills Sponsored Holiday Parties **Quarterly:** VIP Wine Tasting, Sunday Brunch, Luxury Home Tour

#### [ INVESTMENT ]

\$5,000 per event or \$8,000 per event with a full-page ad

Minimum reach of 2.5 million impression per event

#### [ SPONSORSHIP ]

Category exclusivity

Logo placement on event collateral

Three dedicated Instagram posts

Instagram posts shared to Facebook and Twitter

Feature on AZFoothills.com

Mention on Arizona Foothills Magazine Promo Page month of event

Option for brand activation and/or gifting at event

Ten tickets to event

### [ Signature Contests ]

#### [INVESTMENT]

Static banner (300x300) next to voting button - **\$2500 per week**Static banner (1000x90) at top of all pages - **\$1500 per week**Category banner (180x90) - **\$500 per week** 

minimum reach of 1.2 million impression per event

#### [ NONPROFIT OF THE YEAR ]

Voting: March – April

#### [ FACE OF FOOTHILLS MODEL SEARCH ]

Voting: July - October

#### [ DOG DAYS OF SUMMER CUTEST DOG ]

Voting: August – September

#### [ BEST OF OUR VALLEY ]

Voting: October - November

## Specs & Submissions

#### ARTWORK GUIDELINES

#### MINIMUM RESOLUTION:

300 DPI AT FINAL SIZE

#### **ACCEPTABLE FILE TYPES:**

TIFF, HIGH-REESOLUTION PDF

### ALL COLOR VALUES MUST BE CONVERTED TO CMYK. NO RGB OR

PANTONE (SPOT COLOR); CMYK ONLY.

#### ALL FONTS MUST BE EMBEDDED.

#### ALL IMAGES MUST BE 300 DPI AT FINAL

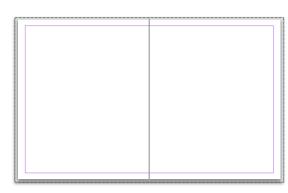
**SIZE.** PLEASE NOTE THAT 300 DPI IMAGES SCALED LARGER THEN HAVE A LOWER EFFECTIVE DPI.

### AVOID REGISTRATION/FOUR-COLOR SEPARATION FOR BLACK TEXT -

ESPECIALLY SMALL TEXT. PREFERRED COLOR VALUE FOR BLACK TEXT IS C=0 M=0 Y=0 K=100.

## VITAL INFORMATION (TEXT, IMAGES) MUST FALL WITHIN LIVE AREA FOR FULL PAGE AND TWO-PAGE SPREADS TO AVOID

CROPPING DURING TRIM STAGE.



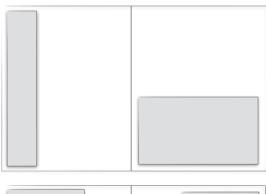
#### Two-Page Spread

Ad/Trim Size (white area): 16.0"x10.50" Bleed (gray area): 16.25"x10.75" Live Area (purple keyline): 7.25"x9.75"



#### ull Paae

Ad/Trim Size (white area): 8.0"x10.50" Bleed (gray area): 8.25"x10.75" Live Area (purple keyline): 7.25"x9.75"

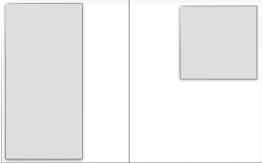


#### 1/3 Page Vertical

Ad Size: 2.375"x 9.625"

#### 1/2 Page Horizontal

Ad Size: 7.25"x 4.75"



#### 2/3 Page Vertical

Ad Size: 4.625"x 9.625"

#### 1/3 Page Square

Ad Size: 4.625"x 4.625"

### [ Due Dates ]

#### **AD RESERVATIONS**

Reservations are due the first of the month prior to print (e.g. September issue reservations are due August 1.)

#### **AD MATIERALS**

Materials are due the fifth of the month prior to print (e.g. September issue reservations are due August 5.)

Once ready, clients must submit and approve ads to <a href="mailto:cperkins@azfoothills.com">cperkins@azfoothills.com</a>.

## 20 YEARS OF LUXURY [ ARIZONA FOOTHILLS MEDIA KIT ]





## Rate Gard

Page Size	1x	3x	6x	9x	12x
FULL PAGE	\$10,700	\$9,240	\$8,500	\$8,200	\$7,800
2/3 PAGE	\$9,400	\$7,900	\$7,500	\$7,200	\$6,800
1/2 PAGE	\$8,100	\$6,700	\$6,200	\$5,700	\$5,500
1/3 PAGE	\$7,500	\$6,100	\$6,400	\$6,000	\$4,500
1/6 PAGE	\$3,900	\$3,300	\$2,800	\$2,200	\$1,700
TWO-PAGE SPREAD	\$15,600	\$15,600	\$16,225	\$15,700	\$12,700
INSIDE FRONT COVER					\$12,700
INSIDE BACK COVER					\$12,700
BACK COVER					\$18,200

#### Business Response Cards

\$,600 INCLUDES PRINTING, DELIVERY AND INSERTION FOR ONE ISSUE. \$4,600 FOR EACH INSERTION AFTER THE INITIAL INSERTION, OR INSERTION ONLY. Preferred positioning: 20% additional charge.

Publisher reserves the right to place the word "Advertisement" on any ad that could, in the opinion of the publisher, be mistaken of editorial in the magazine.

First-time advertisers must pay in advance by material deadline.

Rates not based on Verified Audit.

Verified Audit Circulation Statements available upon request.